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## RETAIL 2011

(Prices Last Revised 2009)

“Making it Better”

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The prices stated herein will be effective **January 1, 2009.**

In 2009, we enter our seventh decade of service to the interior design trade. We are a third generation family business who strives to provide top quality workmanship, expertise, and customer service to our many satisfied customers, old and new. Our oldest customers have been with us for over forty years while new ones join us every day. Thank you for allowing us to serve your needs.

We do not use computer-guided quilting machines. Sure, everyone has to hand-guide outline quilting, but what about the rest? Our single needle quilting is 100% hand guided by skilled artisans. Our quilting is unique and patterns are expertly laid out to your project's specifications. Can you expect the same special creation from a computer quilter using generic, one-size-fits-all, canned patterns? No way! There is a difference. **We make it better.**

We have tried to keep price increases to a minimum and believe they should hold for the full year. We do, however, reserve the right to change any price without notice. Costs, from lining to polyester batting to labor continue to increase significantly and without notice, but we do our best to hold prices down as much as possible. All prices and designs throughout the catalog and price guide are based on C.O.M. Final pricing is based on the full scope and details of your project and will be reflected on your order acknowledgment.

We sincerely appreciate your business and wish you a prosperous 2009.

Chris Smithson, President

Buck Smithson, Chief Fabricator

## **IMPORTANT INFORMATION**

**Pricing-** We make every effort to ensure this price guide is accurate, but cannot be responsible for misprints. Additionally, some prices may change throughout the year due to unexpected changes in costs- usually things like batting. The price list posted on our website is usually the most up-to-date version. Updates and changes will be posted and noted there. Your order confirmation will confirm pricing. Please read it carefully.

**Forms-** Order forms, credit applications, price lists, etc. are available for download at our website.

**Patterns** – As all our hand guided quilting is indeed hand guided by skilled artisans, availability of patterns may vary depending on our labor and training situation. This is especially true for certain freehand patterns, which are created without any marked pattern to follow. The price list is a more accurate reflection of availability than the catalog, but a quick call to us is the best way to verify the availability of a pattern.

**Fabrics-** We no longer work with velvet. Additionally, other fabrics that may be very difficult to work with may be subject to an upcharge or we may decline working with them. If your fabric choice is unstable or has a fragile finish, it may be prudent to send us a memo sample for review.

**Inspection-** We make a good-faith effort to inspect COM fabric as we are measuring and cutting. We catch many fabric flaws immediately, but we cannot accept responsibility for missing any flaws in your fabric. Please have your fabric inspected before shipping to us.

**COD Shipments-** UPS continues to raise fees on COD shipments. Those who request COD may want to consider using a credit card for payment instead.

**CBD Payment-** If your payment terms are CBD and you pay by check, please send payment as soon as possible after we notify you your order is ready. Completed orders left with us for long periods may be subject to a storage fee and interest.

**Fabrication Terms-** In specifying how to fabricate your order, please use the same terms we do. If you ask for a certain treatment, we will make it as we understand it. The more detail you give us the better we can make exactly what you want. Best of all, drawings, sketches, and pictures of your ideas will be a great help.

**Rush Service** is offered on an "As Possible" basis. We will ship items in five working days for a 40% surcharge (minimum \$50.00 net). The "clock" will begin ticking as soon as we have the fabric and purchase order in hand with all questions resolved.

**Leftover Fabric-** We remind you to specify on your order if you want us to return leftovers of your fabric. We will not be responsible for Customer Fabric after shipment of the order. We do keep any scraps for a short while in case of problems, but the cost of searching for it and packaging it to ship to you will necessitate a minimum charge of \$15.00 net, plus shipping costs.

**Insurance-** Your order is insured during United Parcel Service shipment for the amount of our invoice plus \$100. If the cost of your fabric exceeds \$100, please advise if you desire additional insurance.

**Also, see catalog page 20 for additional important information**

All Smithson bedspreads are priced as a basic throw style with round (bell) corners. We add approximately 20" for pillow tuck to your length measurements unless otherwise specified. Bedspreads with drops greater than 23" and coverlets and comforters with drops greater than 15" are priced as next larger size and yardage requirement.

Bedding prices include labor\* and materials except top fabric (and bottom fabric, in the case of comforters). Matching cotton/polyester thread is used except on 1800 Series patterns, unless otherwise specified. Our white 60%/40% polyester/cotton lining is standard. Below are listed the more common options and their prices. We will be happy to quote on any treatment(s) you require.

\***Certain fabrics or non-standard construction requirements may be subject to an upcharge.** The customer will be notified of any extra charges of this type.

### SPECIAL TREATMENTS

<b>Bad Check Charge</b> .....				\$25.00 net
<b>Batting, Thin</b> (3 oz./sq.yd.).....				No Charge
<b>Batting, Extra Thick</b> (10 or 8oz./sq.yd.) or Flannel Weight .....				8.00/sq.yd.
Twin Spread	\$60.00	Twin Coverlet	\$48.00	
Full Spread	68.00	Full Coverlet	54.00	8 and 10 oz. Not available
Queen Spread	72.00	Queen Coverlet	58.00	on 1800 Series Quilting
King Spread	76.00	King Coverlet	70.00	
<b>Buttons w/ buttonholes</b> .....				26.00 ea.
<b>Contrast Quilt Thread</b> on hand-guided quilting--submit color--.....				No Charge
<b>Corded Mattress Edge</b> (Small, Medium only) .....				120.00
<b>Lipcord</b> .....				162.00
<b>Corded Bottom Edge</b> (Small, Medium, or Large).....				120.00
<b>Corded Bottom or Mattress Edge</b> , four-sided .....				152.00
<b>Cord, Gathered</b> (Small, Medium, or Large).....				34.00/yd.
<b>Corner Tab</b> (covered buttons included) .....				70.00pr.
<b>Corners: Boxed, Hugger</b> (elastic), Kick-pleat (additional 1.5 yds.req.), Split w/Quilted Gussets, Wrap Around.....				80.00/pr.
<b>Corners, Round on Comforter</b> .....				52.00pr.
<b>Corners, Split</b> .....				68.00pr.
<b>Foam, Poly</b> (1/4" for upholstery).....				8.00/sq.yd.
<b>Four-sided Bedspread or Dust Ruffle</b> .....				70.00
<b>Labor Charge (1 hr. min.)</b> .....				84.00/hr
<b>Lining</b> (Smithson's) .....				See Page 7
<b>Lining on 1800 Series</b> .(C.O.M.) (lining must be as wide or wider than face fabric and ½ yard longer) .....				60.00
<b>Lining (loose) or Interline</b> with C.O.M.....				184.00
<b>Lining, Underliner</b> (C.O.M.) for Sheers or open fabrics .....				152.00
<b>*Minimum Order</b> .....				50.00 net
<b>Oversize King Charge</b> - 1800 Series.....				70.00
- All Hand-guided Patterns .....				122.00
<b>Pillow Tuck on Comforter</b> - (additional fabric req.).....				106.00
<b>Reverse Sham</b> (additional 1.5 yds. required) .....				84.00 + Quilting (approx. 2 sq.yd.)
W/Cord on Leading Edge.....				122.00 + Quilting
W/Cord on 3 Sides .....				148.00 + Quilting
W/Scallop on Leading Edge.....				148.00 + Quilting
W/Scallop on 3 Sides.....				180.00 + Quilting
<b>Ruffled Edge on Spread or Comforter</b> .....				30.00/yd.
<b>Scalloped Bottom Edge</b> .....				206.00
<b>Special Scallop Pattern</b> .....				176.00
<b>Trim (prepared) Applied</b> .....				30.00/yd.
<b>Trim, charge to cut and press fabric to make trim</b> .....				86.00
<b>Zipper or Velcro Installed</b> .....				20.00/ft.

## **BEDSPREADS AND COVERLETS**

(See page 5 for "geometric" designs, comforters, and unquilted)

Pattern	Price Code	Pattern	Price Code	Pattern	Price Code
Alpine	B	Fletcher	E	Outline & Med. Verm.	Out. Comb.
Arcadia	F	Freeburg	C	Outline & Valdez	Out. Comb.
Ashford	B	Glendon	D	Outline & Big Horn	Out. Comb.
Ashley	B	Hamlet	FH-2	Penderlea	D
Aurora	C	Hand-Tied	A	Pinehurst	D
Avon	C	Hannibal	C	Saluda	D
Bar-tacked	E	Hoke	C	Saxton	C
Bethesda	A	Hope	C	Southport	FH-3
Big Horn	FH-3	Juliette	D	Starcraze	C
Brunswick	D	Kilkenny	D	Strawberry	D
Calabash	C	La Belle	B	Summit	C
Cameron	C	Lenoir	D	Surry	C
Caroline	D	Lilly	D	Tillery	D
Carrituck	E	Linn	B	Trinity	C
Cascade	C	Linville	D	Troy	B
Cherokee	C	Lorraine	D	Tryon	FH-3
Clouds- (Sm. Med)	D	Manly	C	Tuscany	D
Large	E	Maribel	D	Valdez	FH-1
Como	E	Maya	D	Vermicelli(Small)	FH-1
Concord	D	Mollie	C	Vermicelli(Med.)	FH-2
Cordova	B	Morven	D	Vermicelli(Large)	FH-3
DeSoto	C	Mulberry	C	Windfall	FH-3
Dime Tack	E	Ocracoke	C	Winton	E
Eureka	B	Orpheus	D	Yukon	C
Fallon	E	Outline	Outline		
Ferndale	C	Outline, Deluxe	Out Del		

Price Code	THROW BEDSPREADS					THROW COVERLETS				QUILT /SQ.YD.	VAL. /FT.
	TWIN	FULL	QUEEN	KING		TWIN	FULL	QUEEN	KING		
A	808	888	928	1008	A	704	780	808	888	60	44
B	720	788	819	882	B	636	702	720	808	54	42
C	668	726	754	804	C	598	652	670	748	52	38
D	620	664	688	730	D	558	600	620	682	48	36
E	582	624	644	680	E	534	570	586	642	46	36
F	(Coverlet Only)				F	652	700	722	766	50	38
Outline	546	604	624	668	O	488	510	552	620	48	38
Outline Del.	622	686	718	778	OD	546	606	628	712	54	40
Outline Comb.	658	738	770	832	OC	572	640	662	754	54	42
FreeHand-1	702	760	790	840	FH-1	606	668	686	782	58	44
FreeHand-2	622	690	720	786	FH-2	540	598	624	710	54	42
FreeHand-3	536	590	614	660	FH-3	474	520	538	606	50	38

### **1800 SERIES (Multineedle)**

PATTERN	THROW BEDSPREADS					THROW COVERLETS				
	TWIN	FULL	QUEEN	KING		TWIN	FULL	QUEEN	KING	/RN.YD.
1800 thru 1820	\$332	410	410	410		332	332	410	410	28

Multineedle yardage price is for the running yard. Maximum width allowed is 54". Minimum order is 4 yards. Not recommended for upholstery. Not recommended for black, navy, or other very dark colors. COM lining must be as wide or wider than face fabric and ½ yard longer.

## GEOMETRIC QUILT DESIGNS

The simple patterns comprise the most popular ones we do after Outline quilting. We have grouped pricing for these patterns together for your convenience. Hand-guided quilting can follow a pattern in two basic ways--following a straight line with a straight line of stitching and using a wiggly or wavy line of stitching. Because following exactly on a line is very difficult, we prefer the use of a wiggly line to follow a print pattern. Straight line stitching is more expensive and cannot always fall exactly on a design printed or woven into your fabric.

PATTERN	TYPE <sup>1</sup>	THROW BEDSPREADS				THROW COVERLETS				COMFORTERS				QUILT Sq.Yd.
		TWIN	FULL	QUEEN	KING	TWIN	FULL	QUEEN	KING	TWIN	FULL	QUEEN	KING	
<b>SQUARE</b>														
4" up to 6"	S	772	844	880	950	682	748	774	868	<b>Not Available</b>				64
6" up to 8"	S	718	780	812	870	642	696	720	802	506	512	524	562	62
8" up to 12"	S	646	696	720	768	586	628	648	716	482	510	522	558	60
12" or More	S	610	654	674	714	560	594	614	668	454	480	490	516	56
<b>CHANNELS</b>														
2" up to 4"	S	774	846	880	950	684	758	774	868	<b>Not Available</b>				64
4" up to 6"	S	698	758	790	844	626	678	702	782	<b>Available</b>				60
6" up to 8"	S	668	718	744	790	600	646	668	738	482	510	522	558	60
8" or More	S	610	654	674	714	560	594	614	672	454	480	490	516	56
<b>DIAMOND OR SQUARE</b>														
4" up to 6"	W	688	748	776	832	614	668	690	768	484	490	500	536	60
6" up to 8"	W	636	688	712	756	574	618	638	706	460	488	498	532	58
8" up to 12"	W	582	624	646	684	534	570	588	644	436	458	466	494	50
12" or More	W	568	606	624	658	522	552	570	622	426	448	454	482	50
<b>CHANNELS</b>														
2" up to 4"	W	688	748	776	832	614	668	690	768	484	488	500	536	60
4" up to 6"	W	618	668	690	734	560	602	620	686	450	478	488	532	54
6" up to 8"	W	548	586	602	632	508	540	550	602	436	458	466	494	48
8" or More	W	486	532	548	582	436	474	488	544	418	438	443	466	46

<sup>1</sup> - Quilt type: S=Straight Line W=Wavy Line

## COMFORTERS

C.O.M. Comforters shown throughout the catalog. Filled with 10 oz./sq. yd. polyester. See chart on page 21 to find required yardage for EACH side. You furnish top AND bottom fabrics, so chart must be used for each side of the comforter. NOTE: Please indicate which fabric is for top side. When using bed sheets (flat)(extra charge) send next larger size to allow for quilting take-up. **We make every effort to compensate for all variables in quilting your fabric, but finished sizes of comforters may end up ±3" from specified finish measurements.**

PATTERN	COMFORTERS				PATTERN	COMFORTERS			
	TWIN	FULL	QUEEN	KING		TWIN	FULL	QUEEN	KING
Bar or Dime Tack	426	456	468	516	Medium Clouds	448	482	496	546
Havelock	460	488	498	532	Outline	450	470	508	574
Hand-tied	564	624	648	710	Sedgefield	466	498	510	544
Large Clouds	426	456	468	516					

(For patterns not listed here as comforters, please call for pricing and applicability)

## UNQUILTED BEDSPREADS

Throw bedspread or coverlet with bell corners (unlined). . . \$366.00 NOTE: Special Treatments are on Page 3.

## **BOLSTERS**

Polyfoam forms covered with C.O.M. fabric and closed with zipper. Welted ends are standard.

NOTE: Quilting of fabric is extra according to quilt pattern (see yardage prices in charts).

Edges welted (wedge)- \$134.00	Shirred Ends \$70.00	Covered Buttons - \$18.00 ea.
Wedge shape illustrated: up to 39" long .....	\$200.00	
Round shape illustrated: up to 39" long .....	200.00	
up to 60" long .....	256.00	(Special sizes quoted on request.)

## **DRAPERIES**

**Draperies** made to your specifications using your fabric and lining.

Pinch-pleated Unlined.....	\$56.00/width*
Rod Pockets Unlined .....	\$46.00/width*
Lining or interlining added .....	\$10.00/width
Shower Curtain w/brass or nickel grommets (unlined) .....	\$106.00
Shower Curtain, C.O.M. Lined w/ brass or nickel grommets .....	\$124.00
Grommets (specify brass or nickel).....	\$4.00 ea

\*Per width pricing is for panels up to 100" long and up to 5 widths. When spec's exceed, extra charges apply

**Note:** It is our normal practice to sew on trim, machine blind hem drapery panels, etc., however, certain materials or designs are not easily compatible with these methods. In these cases, we may use high-quality modern adhesives or other application methods which have been developed for these purposes.

**Tie-Backs:**

Any quilt design in catalog.....	\$20.00/ft.
Unquilted .....	16.00/ft

**Soft valances** are finished two ways for hanging: Style #1 is finished with a 3" tacking strip. Style #2 is finished with a rod pocket for triple rod installation. All Valances will be cut across the goods and seamed unless your order specifies railroading the fabric. Scallops are self-lined to the depth of the scallop. Vinyl blackout lining is incorporated into all valances. Prices for valances in each quilt pattern are listed in this price list.

## DUST RUFFLES

(\*New\* One Price) Because more customers choose to have their dust ruffles lined and because we believe lining them usually makes a better product for the end user, we have elected to make lining dust ruffles our standard practice. The single price now includes our lining and labor though you may provide your own C.O.M. lining or omit lining if you wish. Fabric is railroaded around the bed unless it is a directional design where it then is pattern-matched and stood up around the drop. Smithson's Sateen decking with 4" border of matching fabric in from the box spring edge. Special Treatments are listed on page 2.

STYLE	LINED or UNLINED	STYLE	LINED or UNLINED
Shirred (triple fullness)	\$280.00	Cluster Pleated	\$310.00
Tailored	280.00	Cluster Shirred	310.00
Box-pleated	310.00	Dressmaker	280.00
Knife Pleated	440.00		
Split Corners.....\$68.00/pr.		Contrast Pleats.....\$30.00/each	

## FLOUNCE SPREADS

C.O.M. spread with quilted top, gathered drop (unlined), and Corded Mattress Edge up to 23" Drop.

<u>Quilt Type</u> <sup>1</sup>	<u>Twin</u>	<u>Full</u>	<u>Queen</u>	<u>King</u>
L, Unquilted.....	\$330.00	\$388.00	\$438.00	\$452.00
O, M, or F.....	446.00	478.00	504.00	584.00
Double Flounce- Add .....	\$128.00	Triple Flounce- Add .....		\$176.00
Box-pleated Skirt- Add .....	\$128.00	Labor to Line Drops- Add .....		\$88.00

## SEPARATE PILLOW SHAMS

Custom shams for individual pillows. These shams have overlapping panels of fabric in the back for insertion of your pillow. The price includes all labor and materials except for the face fabric and the quilting.

Quilting extra - Approximate quilt yardage per sham in parenthesis.

To fit Euro Square Size:	25"sq.	26"sq	27"sq
To fit bed pillow size:	27 x 20"	30 x 20"	36 x 20"
	(.7)	(.8)	(.9)
Turkish or Box-pleated:	\$112.00	\$116.00	\$124.00
Corded Edge or Envelope:	106.00	112.00	116.00
3.5" Flange:	82.00	88.00	94.00
Knife Edge:	78.00	86.00	92.00
3.5" Ruffle or Dressmaker:	88.00	94.00	106.00
Knife Edge Pleats:	132.00	136.00	148.00

Double Ruffles or Cord between body & Ruffle.....	\$64.00	Double Flange .....	198.00
Contrast Flange (add >1.25 yd. fabric).....	48.00	Reversible Flange.....	50.00
Contrast Lined Ruffles .....	46.00	Scalloped Flange.....	74.00
Cord between body & Flange (add 1.25 yd. fabric).....	160.00	Shirred Cord .....	72.00
Cord on Outside edge of Flange .....	46.00	Bed Pillow Form .....	60.00

## SMITHSON FABRICS

Name	Color way	Width	/rn.yd.	Fiber Content
Crown Cotton Lining	2 colors	54"	14.00	100% Cotton
Sateen Lining	2 colors	54"	12.00	50% cotton/ 50% polyester
Flannel-weight interlining	White	54"	16.00	100% Cotton (lightweight)
Sungleam chintz	80+ colors	48"	28.00	50% cotton/ 50% polyester
Blackout Lining	2 colors	54"	14.00	30% cotton/ 70%poly (3 pass)

## THROW PILLOWS

Custom Quilted Pillows: Add quilting to prices below.

Unquilted Pillows:	Knife-edge & welted, zipper closed 10"- 16" .....	\$90.00
	Knife-edge & welted, zipper closed 17"- 24" .....	112.00
	Ruffled, Boxed & welted, or Turkish 10"- 24" .....	130.00
	<b>(Round pillows available in the boxed or ruffled styles.)</b>	
	Neck Roll, Soft fill w/Tootsie Roll ends .....	94.00
	Cord, or Ruffle .....	66.00
	Starburst Shirred Ends/Drawstring. ....	58.00/pr
	w/buttons .....	80.00/pr
	COM Covered Buttons or COM Tassels.....	18.00/ea

## Down Duvets, Duvet Covers, Down Pillows

Bed size:	TWIN	FULL	QUEEN	KING	CRIB
Down Duvet:	\$460.00	\$510.00	\$564.00	\$664.00	\$240.00
C.O.M. Duvet Cover:	230.00	242.00	252.00	262.00	178.00

(For very cold nights, we will increase down fill at \$14.00/oz. We will custom make sizes other than the above. Inquire for prices. Duvet cover prices are labor only.

Corded Bottom Edge .....	\$114.00
C.O.M. Buttons and Buttonholes (at head unless otherwise specified) ...	\$26.00/ea
Custom Flap (16" long unless otherwise specified).....	\$46.00

C.O.M. Down Filled Comforters and Coverlets can also be quilted in a selection of Patterns such a Bar-tack, Dime-tack, 8-10" W Diamonds or Outline. Please call for Yardage and Pricing.

Down Pillows:	Measure:	Regular	Queen	King
		27 x 20"	30 x 20"	36 x 20"
	Fill:	<u>16 oz.</u>	<u>20 oz.</u>	<u>24 oz.</u>
	Price:	\$170.00	\$218.00	\$266.00

## TABLE COVERS

(Unlined)

Round w/ Jumbo Corded Bottom Edge .....	\$184.00	Line Table Cover w/C.O.M. ....	\$84.00
Round w/ Faced Hem .....	\$156.00	Small round or square table topper ...	\$88.00
Ruffled Table Skirt.....	\$230.00	Line Topper w/C.O.M.....	\$42.00
Table Runner.....	\$26.00/ft.	Napkins - \$14.00 ea. Place Mats.....	\$28.00 ea.

.....NOTE: Ruffles require double fabric.

## **OUR SAMPLE PROGRAM**

All quilting designs illustrated in the catalog, plus the designs listed above are available in our Hanger Sample Program. These large quilted samples are mounted in an attractive hanger cap with a retail price insert. All Prices are C.O.M. which allows the use of your fabrics or ours. Pricing is \$20.00 (net) single sample, or \$30.00 (net) double sample. We have a \$100.00 (net) Starter Kit, which consists of eight hanger samples illustrating the major types of quilting we do, plus the Smithson Binder. If you have dirty or worn current samples, return them postpaid to Southern Pines and we will send replacements prepaid. Please request current Price Inserts you need at any time.

Our Catalog, Pricelist, and Order Forms are available bound in an attractive loose-leaf binder. This binder will be handy for you because all information about our services is in one package.

## **SMITHSON SALES REPS**

Below is a list of our Sales Representatives in the U.S. If you are unsure of who to contact, our Customer Service Department will be happy to assist.

<b>Berkley House</b> (CT, MA, ME, NH, VT)	1 Design Center Place, Suite 520 617/451-6874 fax 617/737-3394	Boston, MA 02210 jago71@aol.com
<b>Chesapeake Resources</b> (DE, MD, VA)	1651 Orchard Beach Rd. 800/832-3949 or 410/626-8254 fax 410/349-4871	Annapolis, MD 21409 chesapeakeresources@verizon.net
<b>The Heimburger Group</b> (IL, IN, KY, OH, WV)	9844 Chambray Dr. 317/843-1173 fax 317/843-0473	Indianapolis, IN 46280
<b>Gary Krupnick</b> (PA)	119 Andrews Drive 609/499-6606 fax 609/499-6607	Bordentown, NJ 08505 GTKrupnick@comcast.net
<b>Michael Zents</b> (AR, IA, KS, MO)	7 W. Concord 816/444-3923 fax 816/842-6226	Kansas City, MO 64112 mtzents@aol.com
<b>Gary Hood</b> (MI)	4100 Aquarina 248/674-2622 fax 248/674-6999	Waterford, MI 48329
<b>George Lichey</b> (WI)	W247 S7425 Scotland Drive 262/662-4396	Waukesha, WI 53189 geojac6@execpc.com
<b>House</b> (All other states)	6965 N. U.S. 1 910/692-2571 fax 910/692-9863	Southern Pines, NC 28387-3435 service@smithsoninc.com

**Smithson, Inc.**

6965 N. U.S. 1  
Southern Pines, NC 28387-3435

# **2009 Price List**